

Savic Motorcycles Limited
ABN: 91 615 314 228

## Investor Presentation

July 2025



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## INTRODUCING SAVIC MOTORCYCLES

SAVIC MOTORCYCLES LIMITED

JULY 2025 INVESTOR PRESENTATION

## POSITIONED TO LEAD THE ELECTRIC REVOLUTION

#### WHAT WE HAVE ACHIEVED

- Founded in 2016, Savic Motorcycles has developed a cutting-edge electric motorcycle that combines classic design with future technology.
- · Winner of the Victorian Premier's Design Award and multiple Good Design Awards.
- · The Savic EV platform supports multiple product families extending product and revenue scale.
- · Privately raised ~A\$6.6M in capital, including A\$0.6M from federal and state innovation and scale-up programs.

#### WHERE WE ARE NOW

- Delivered production C-Series motorcycles to customers, with strong and positive feedback.
- Established sophisticated online sales platform, delivering online direct-to-customer (D2C) model with ~50% gross margins, outperforming ICE and EV competitors (~10–20%).
- The Company has 100 confirmed customer orders, and a further 120 expressions of interest.
- 2 x boutique-style showrooms in key cities offering customers a physical premium brand experience to complement the large digital marketing footprint.
- · China subsidiary established with facilities secured to enable efficient scaling and global sourcing.

#### WHERE WE ARE GOING

- **Technology**: Continuous improvement and development of new technologies to remain at the forefront of electric motorcycle innovation and IP value creation.
- **Brand**: Expand into international markets to showcase the best of Australian design and establish Savic Motorcycles as a globally recognised brand.
- Manufacturing: Australian and Global production scale-up underway, targeting 6,000+ units annually by FY30.
- **Returns**: Savic Motorcycles' core focus is to create value for its stakeholders and customers, while delivering returns to shareholders and employees alike.



## THE JOURNEY

- 2016: First concept motorcycles as registered company "Savic Motorcycles"
- 2018: First C-Series prototype features at Moto Expo in Melbourne
- 2019: Second C-Series prototype
- 2020: First SM1 Platform prototype and rapid tech and engineering advances
- 2021: Launch of apparel range
- 2021: Victorian Premier's Design Award Winner
- 2021: Good Design Award Gold Winner for C-Series Engineering Design
- 2021: Good Design Award Winner for C-Series prototype
- **2022**: ADR compliance and road registration secured
- 2022: Bosch Australia partnership to deliver custom ABS system
- 2022: C-Series on display at NGV to celebrate award-winning designs
- **2023**: Partnership with European champion Jed Metcher to refine C-Series suspension
- **2023**: Speed run performance testing the C-Series at Phillip Island GP Track (VIEW HERE)
- 2023/4: Ongoing production, testing and optimisation of the C-Series motorcycle
- 2024: Endurance and durability testing (110,000km equivalent of pave-block riding)
- 2024: EMC and compliance certification for the C-Series
- **2025**: Production C-Series electric motorcycles on Australian roads. February 2025.



## WHERE WEARE NOW

#### Savic Motorcycles is at a pivotal point, with proven traction and bold plans:

- The Savic Motorcycles C-Series blends cutting-edge technology and zero-emissions performance with a bold design philosophy that is redefining the riding experience.
- → The Company has built a highly skilled executive and development team, with decades of experience in the automotive, EV, manufacturing, and capital markets industries.
- → A highly-credentialed Board of Directors has been assembled.
- → With first motorcycles on the road, Savic Motorcycles continues to experience growing customer demand with 77 confirmed motorcycle orders equating to a H1 CY26 revenue of A\$2.2m.
- → The Company is establishing a Chinese manufacturing facility in Taizhou Province to scale production from October 2025 in conjunction with ongoing Australian development, production and assembly.
- → There is a clear pathway to profitability growth.
- → Savic Motorcycles' expanding profile, combined with the rapid growth of the zero-emissions industry, has accelerated its desire to access capital from public markets.
- → The Company seeks to raise A\$2.0m by way of a private placement of convertible notes.



## THE RIDE AHEAD

Savic Motorcycles is Australia's first and only high-performance electric motorcycle manufacturer.

- → **Returns**: Savic Motorcycles' core focus is to create value for its stakeholders and customers, while delivering returns to shareholders and employees alike.
- → **Brand**: Expand into international markets to showcase the best of Australian design and establish Savic Motorcycles as a globally recognised brand.
- → **Manufacturing**: Australian and Global production scale-up underway, targeting 6,000+ units annually by FY30.
- **Technology**: Continuous improvement and development of new technologies to remain at the forefront of electric motorcycle innovation and IP value creation.



## INVESTMENT

#### PRODUCT

#### Fully Compliant Product in market today.

- Homologation approval in Australia and New Zealand.
- European Homologation underway.

Commercialisation achieved. Scaling manufacturing, sales and distribution.

Existing initial orders of approximately 77 units for ~\$2.2m, and >100 more orders in deposit stage.

Clear product roadmap with significant upside potential in European Markets.

#### **FINANCIAL**

Capital light strategy producing cash flow positive operation within 6 months.

**Low-cost distribution model** a key strategic advantage enabling high Gross Margins at market leading pricing.

Access to low cost Chinese production capability and market leading technologies through Chinese supply-chain ecosystem.

Expected to be NPAT positive in FY26 and expected to produce almost \$40m NPAT in 2030.

#### PEOPLE

Passion led founder focused on execution of his vision. Motivated and competent leadership team.

**Highly credentialed Board of Directors** with specialist skills and knowledge critical to our business.

All employees rewarded through **Performance Equity** vesting on delivery of shareholder focused outcomes.





## TANGIBLE TRACTION



Savic Motorcycles has traction in the market with confirmed orders and a thriving sales and marketing funnel to continue to convert.

- → 77 confirmed bike orders (\$2.2m).
- → A further 150 pre-orders with expression of interest deposits.
- → 80 test rides in the last five weeks, with a conversion rate of 47% from test ride to bike order.
- → Lead database of 3,335 (and growing) to fuel order pipeline.

## TESTED BY MEDIA



"I'm going to stick my neck out and say the Savic – pronounced savich, in the manner of the founder's Bosnian surname – is the most stylish motorcycle on the market.

Clever touches include a reverse gear to help you to park in difficult spots, cruise control, touchscreen dash, phone app (and key), and a rear cowling that can be removed to reveal a pillion seat. The Savic attracts a lot of attention when moving, and you'll need to answer many questions from passersby when stationary.

#### Tony Davis

**Australian Financial Review, June 2025** 



"Centre of gravity has clearly been a focus with a riding position that strikes a sweet balance between café racer aggression and cruiser comfort, assisting manoeuvrability and handling.

At \$29,990, the C-Series Alpha delivers blistering pace and serious enjoyment, capable at commuting and handling serious week rides. It's also proof Australia can still build world-class machines with conviction and swagger. Whether this sparks a broader automotive renaissance remains to be seen. But if this is where Aussie engineering is headed, I'm here for it."

#### **James Want**

**Bosshunting, June 2025** 

## TESTED BY MEDIA



"Twist and go. It doesn't take me long to get the feel of the Savic Alpha... It's easy to ride because like a scooter, there's no gears or clutch – I just wind on the power and it pulls willingly. I've just come off my Triumph Thruxton 1200 R and the difference is remarkable. As opposed to my Thruxton (which has a maximum torque of 112Nm), the 200Nm of torque on the Alpha is instantly available. The power curve is much smoother compared with the petrol engine of the Thruxton. I start off in the standard ride mode but because the **power delivery is so smooth,** I can't help myself and quickly make the switch to the sport mode.

"This takes it to another level. The acceleration is instant, but the throttle response remains silky smooth and predictable, both from a standing start and when I accelerate to get past other vehicles on the freeway. It's like, here one second and gone the next."

Mogens Johansen The West Australian, April 2025





"There's no doubt that the Savic C-Series looks distinctive and different. It will cause people to take a second look anywhere you ride it. They should do anyway, just to check out the build quality and effort put into producing an Australian-designed and assembled motorcycle.

The handling was excellent, despite the 280kg weight. Under extreme braking, the suspension took up travel quickly without any hint of it bottoming out. On a 10 percent lean angle going into a corner, I reckon I was at 90 per cent braking effort, then 100 per cent as I pulled it upright into the apex."

David "Davo" Johnson Australian Motorcycle News, June 2025

## EXPERT OPINION



"The C-Series absolutely shattered my expectations. This is how you get an electric motorcycle right.

It's impossible not to be amazed by this beautifully balanced, enjoyable, and stunning work of art."

Boris Mihailovic
Motorcycle Journalist

## CUSTOMER TESTIMONIALS



"I'll admit I was a bit nervous, but it was such a great experience, and so easy to ride. My left hand was looking for the clutch a bit, but I soon got used to that!

And when I hit the acceleration, it was absolutely awesome."

Mike Wrenn C-Series Owner



"It took me one corner and one straight, and I was hooked.

The throttle is instant and perfect, the cornering is amazing, and it stops on a dime.

City riding without changing gears is going to be a dream!"

Michael Filla C-Series Owner



"It's just so easy to ride. You don't have to think about anything.

There's no clutch or gears - if you're not a very technical rider, it makes life very easy.

And of course, it will keep getting better and better as its technology improves."

Phil Williamson C-Series Owner

## MARKET SNAPSHOT

AUSTRALIA TAM: A\$2.28bn Motorcycle Market



#### **EUROPE**

TAM: USD\$8bn

Motorcycle Market in focus countries: *Germany, France, Netherlands, UK.* 



# GLOBAL TAM: USD\$154bn Motorcycle Market SAM: \$11.3bn Electric Motorcycle Market

#### **MARKET OPPORTUNITY - AUSTRALIA**

- · A\$2.28bn TAM in Australia for motorcycles in 2024.
- Projected CAGR of 1.4% to A\$2.62bn by 2034<sup>1</sup>.
- · Market growth driven by:
  - recognition of EVs as a cost-effective alternative to ICE motorcycles,
  - significant reduction in fuel and maintenance expenses, and
  - rapidly-growing environmental awareness and incentives
- Savic Motorcycles targets a Serviceable Obtainable Market (SOM) of A\$6.6 million (~2.5% share) within the first 12 months.

#### **COMPARATIVE PRICING LANDSCAPE (AUSTRALIA)**

- Savic Motorcycles C-Series (A\$29,990) is competitively priced within the domestic landscape compared to the EV competition.
- The only EV motorcycle comparable in price to premium ICE motorcycles.

Comparable EV Motorcycles	AUD
SAVIC C-Series Alpha	29,990
Harley Davidson Livewire One <sup>5</sup>	35,250
Zero SRF <sup>3</sup>	41,800
Energica Eva Ribelle <sup>4</sup>	49,520

#### **GLOBAL MARKET OPPORTUNITY - GLOBAL**

- · TAM: USD\$154bn for motorcycles globally.
- · TAM Growth: USD\$176bn by 2029.
- SAM: US\$11.3bn (Electric Motorcycles) in 2023.
- SAM Growth: CAGR of 12% to US\$17.2bn through to 2030<sup>2</sup>
- High demand is concentrated in regions with strong EV incentives and infrastructure - Europe, North America, and parts of Asia.

#### INTERNATIONAL EXPANSION PLAN

- Key initial export markets: Germany, France, The Netherlands, and the UK,
- · Later entry into Spain and Italy.
- · Consumers in these regions are;
  - o familiar with premium motorcycles,
- o early adopters of EVs, and
- respond strongly to design-led, sustainability-focused brands.

Acronyms: TAM:Total Addressable market, SAM: Serviceable Addressable market, ICE: Internal Combustion Engine. Sources: 1. Australia TAM EMR, Australia SAM EMR, 2. Global Market MRF GMI, Statista, More can be provided upon request. 3. AEMC 4. AEMC Energica 5. Perth HD Livewire 22799 USD to AUD

## MARKET ANALYSIS

#### DOMESTIC MARKET

- . Australian TAM expected to grow at CAGR of 1.4%<sup>1</sup>,
- . EV penetration expected to outpace total market growth.
- . EV Council of Australia estimates that 50% of all vehicles on the road need to be EVs by 2030 to meet Federal NetZero 2050 targets.<sup>2</sup>

#### **EUROPEAN MARKET**

- . EV sales are expected to be driven by introduction of Euro 5+ and UNECE R41.05.<sup>3,4</sup>
- Electrification levels of 8% of all two-wheelers in North America and Europe highlights opportunity in the region.<sup>5</sup>
- . Germany
  - Largest number of e-Motorcycle registrations in EU (~9k in 2023)<sup>6</sup>
  - Estimated CAGR of 4.7% out to 2030<sup>-</sup>
  - Honda currently has greatest market share of 14%.<sup>7</sup>

#### . France

- o Proven EV customers,
- o Growth driven by government incentives,
- Yamaha has the largest market share in France with 17%.<sup>8</sup>

#### Netherlands

- Favourable government incentives drive rapid adoption of EV motorcycles.
- Netherlands expected to grow at a CAGR +43% out to 2029
- Honda holds largest market share of 20%.<sup>9</sup>

#### UK

- EV sales volume of around 3k units.<sup>10</sup>
- Honda has the largest market share with 17%.11

		CY26	CY27	CY28	CY29
Australia	Total Motorcycle Market (A\$m)	2,344	2,377	2,410	2,444
	Savic Motorcycle Sales (A\$m)	\$9	\$26	\$28	\$32
	Savic Market Share (%)	0.4%	1.1%	1.2%	1.3%
	Total Motorcycle Market (US\$m)	3,054	3,194	3,341	3,495
Germany	Savic Motorcycle Sales (US\$m)	\$0.7	\$7	\$14	\$16
	Savic Market Share (%)	0%	0.2%	0.4%	0.5%
	Total Motorcycle Market (US\$m)	2,623	2,667	2,713	2,758
France	Savic Motorcycle Sales (US\$m)	\$0.7	\$5	\$10	\$18
	Savic Market Share (%)	0%	0.2%	0.4%	0.7%
	Total Motorcycle Market (US\$m)	382	546	781	1,117
The Netherlands	Savic Motorcycle Sales (US\$m)			\$3	\$12
	Savic Market Share (%)			0.4%	1%
UK	Total Motorcycle Market (US\$m)	1,481	1,523	1,566	1,611
	Savic Motorcycle Sales (US\$m)			\$0.2	\$5
	Savic Market Share (%)			0%	0.3%

Market share estimations based on BASE CASE scenario. See slides 15 and 25.

1. <u>EMR</u>. 2. <u>EV Council</u>. 3. Limits for motorcycle pollutants and vehicle emissions <u>AMCN</u>
4. Limits on vehicle noise <u>Global Auto Regs</u>. 5. The second highest level behind China <u>McKinsey</u>
6. <u>Statista</u>. 7. <u>Statista</u>. 9. <u>Statista</u>. 10. <u>Motorcycles Data</u> 11. <u>Statista</u>



## THE C-SERIES ALL THE THRILLS, ZERO EMISSIONS

#### TIMELESS DESIGN, FUTURE TECH

Award-winning café-racer silhouette, ultra-strong aluminium exoskeleton, cloud-connected touchscreen dash with OTA updates.

#### **REAL-WORD RANGE**

Range of up to 200 km combined city/highway, topped up from any household socket, with regenerative braking adding extra kilometres.

#### **PURE PERFORMANCE**

60 kW motor delivering 200 Nm instant torque

#### **TWIST & GO SIMPLICITY**

No gears, no clutch, three ride modes for effortless everyday or spirited weekend rides.

#### ATTRACTIVE EV PRICE POINT

A\$29,990

At least 25% less than comparable electric models. Sold direct to riders for a seamless end-to-end experience.

**PLAY VIDEO - C-SERIES SPEED RUN** 

## THE C-SERIES: IN DETAIL









#### **ALPHA**

#### RIDER EXPERIENCE

Tuned **ride modes** for urban, sport, and touring.

Low centre of gravity for **agility** and **control**.

**Quiet** power delivery, ideal for **urban performance**.

**PLAY VIDEO - C-SERIES SPEED RUN** 

#### **FEATURES**

- Perfectly-tuned traction inverter delivering strong, consistent power
- Ultra-strong carbon belt provides smooth torque delivery
- Liquid cooling driving performance
- 4G / OTA / IoT
- Bosch ABS designed exclusively for Savic

- Charge anywhere where you can plug into a power outlet.
- Unique body design that stands out from everything else on the market: defensible and distinctive
- Customisable touchscreen display with multiple ride modes
- Aluminium exoskeleton, providing strength, durability, and heat management benefits
- Customers choose fibreglass or carbon fibre bodywork.

## PRODUCT TECHNOLOGIES

#### STRATEGIC DIFFERENTIATION



#### **MODULAR STRUCTURE**

The SMI platform is modular. It will use the same powertrain (battery, motor, exoskeleton structure, etc) across product lines. This reduces R&D costs, time to market, and optimises revenue across multiple segments.

#### **EXOSKELETON DESIGN**

Only electric motorcycle on the market with an exoskeleton powertrain design Power electronics are housed within a single structure – reducing weather-related risks and optimising component protection.

#### **UNIQUE AESTHETIC**

Inspired by the golden era of motorcycling unlike any other new product on the road. The C-Series has a distinctive balance between heritage and innovation with an instantly recognisable silhouette

#### PROPRIETARY SOFTWARE



#### **PHONE KEY**

Proprietary Phone Key technology that allows riders to walk up and ride away using only a smartphone, no key or key fob required.

#### **TOUCHSCREEN CONTROL**

User interface through a uniquely customisable touchscreen instrument cluster that allows riders to program and configure their vehicle's performance, efficiency, and riding style to their personal preferences.

#### **CLOUD CONNECTIVITY & APP ENGAGEMENT**

Developed proprietary cloud infrastructure enabling;

- continuous customer engagement.
- over-the-Air software updates,
- real-time data capture from every Savic motorcycle,
- practical user insights enhancing R&D efforts.

#### PROPRIETARY HARDWARE



#### **BATTERY PACK**

One of the most power-dense battery packs on the market:

- High Power
- Long Range
- Strategically positioned in the vehicle for superior vehicle handling.

#### **PMAC MOTOR**

- Unique Structural member design in the vehicle
- Liquid cooled
- 60 kW of power
- 200 Nm of instant torque.

#### **INVERTER**

The C-Series has one of the most powerful traction inverters available on the market in the 144V segment.

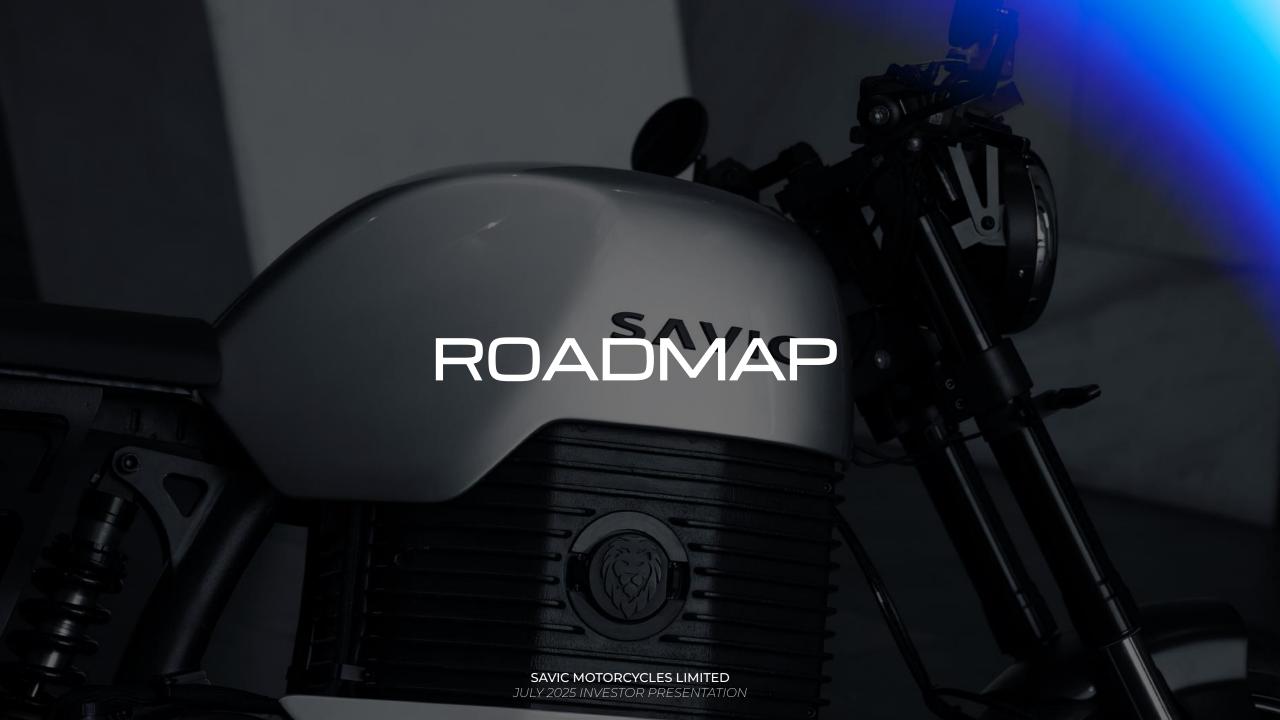
## MODEL TIMELINE



#### **BASE CASE SALES SCENARIO**

Year	C-Series	B-Series	U-Series	X-Series
FY25	18	0	0	0
FY26	240	0	0	0
FY27	550	420	0	0
FY28	990	1,020	0	0
FY29	1,300	1,300	1,300	0
FY30	1,630	1,630	2,700	100

Production forecasts in this presentation are based on current assumptions and subject to risks, uncertainties, and operational factors. Actual results may vary significantly, and Savic Motorcycles makes no guarantees regarding future production volumes or timelines.



## THE STRATEGIC ROADMAP

In order to become *the brand that riders think of first* Savic Motorcycles is focused on: building awareness through ongoing marketing; capturing sales through best-in-class processes and products; reinforcing reputation and loyalty through accessible, premium after sales support; and scaling production capacity to meet growing global demand.

ARKETING

## SALES + FTER SALES

#### **DELIVER ON AUSTRALIA: FY25/FY26**

**Evergreen brand marketing** to drive EV category education and Savic brand awareness.

**Multi-channel campaigns:** performance media, digital, PR, influencers, and partnerships.

**National test-ride roadshow:** one city per month to drive conversion and advocacy.

Deliver 90+ secured orders and convert c. 130 expressions of interest.

**Target maintaining an active order book of ~200** motorcycles to sustain 12-months of production.

**Two showrooms operational** (Melbourne and Perth) plus service partners nationally – providing peace of mind for customers with servicing and maintenance.

**Complete EU homologation** process ahead of European expansion.

**Yuhuan (China) facility goes live** in September 2025, scaling immediate production rate to 20 units/month & production capacity to 8,000 units p.a.

Final assembly, quality control, and customer delivery at Melbourne HQ.

**Measured ramp-up** prioritising quality, safety, and customer satisfaction.

#### **ENTER EUROPE: FY27/FY28**

**Launch B-Series** to expand into new customer segments.

**Strategic brand partnerships** to extend reach and credibility, supported by ongoing marketing campaigns.

**Immersive event program**, including ride days, branded experiences, community-building initiatives.

FY27: Expand into Germany and France.

FY28: Expand into The Netherlands and UK.

**Establish nine showrooms globally** by end FY28, each with full-service sales, after sales, and workshop capabilities to manage customer handovers and ongoing servicing.

**Optimisation of sales tools** for best-in-class customer experience (online configurator, CRM, after sales support platform).

**A\$1m C-Series cost-reduction project:** 40% of the total part cost saving scope by December 2025, full savings by end FY27.

Scale production workforce to 30 FTE by end FY28.

Enable global showroom-based final assembly model for local delivery efficiency.

#### **EXPANSION: FY29/FY30**

**Launch of the high-volume U-Series** to capture youth customer segment.

**Launch X-Series** to capture premium lifestyle market.

**Global brand equity marketing** campaigns focused on positioning Savic as a global leader in premium EV motorcycles.

**Expansion of retail showroom network** to 20 globally by end FY30 – ensuring meaningful sales processes locally, and peace of mind after sales servicing for all global customers.

**Drive Customer Lifetime Value (CLTV)** with repeat purchases, upgrades, and expansion of accessories range.

**Develop a global Savic Centre of Excellence** for sales and aftercare – ensuring market leadership in customer experience and service delivery.

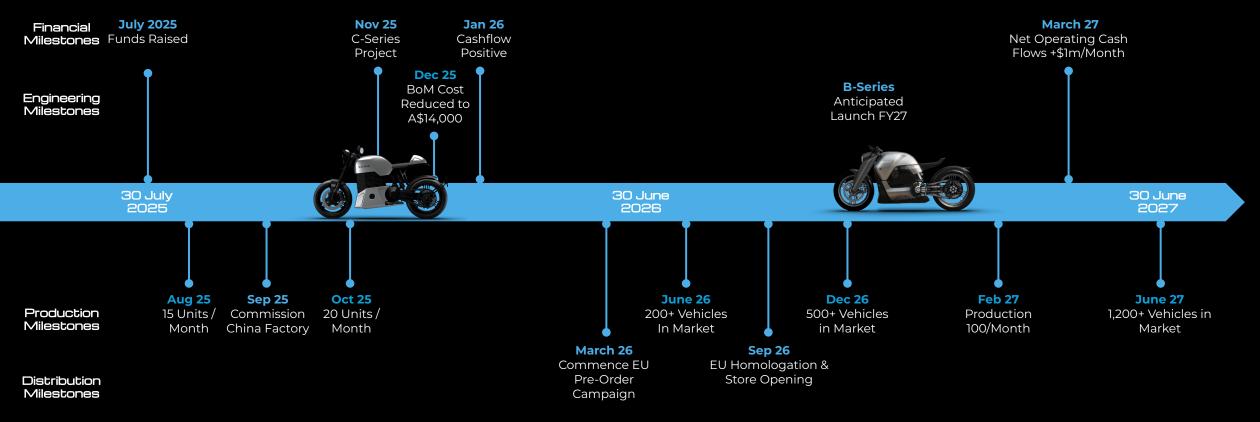
**Production workforce grows** to ~45 FTE across Australia and China operations.

**Modular production platform** supports scaling across C-, B-, U- and X-Series.

**Continuous investment** into automation and lean manufacturing to maximise profitability.

## 24 MONTH ROADMAP

- The first 6 Months: Achieve production rate of 20/month and reducing unit costs (Gross Margin: 50%)
- Months 6-12: Consistent production and commence EU Homologation
- Month 12-18: Scale into EU, Launch B-Series Pre-Orders
- The team are incentivised with 15% of the fully diluted capital to achieve the milestones (see slide 23)



# PERFORMANCE EQUITY

Savic Motorcycles is in the process of commercialising a significant body of ongoing development work, and the Company's order book to date supports this commercialisation proposition.

The Founder and the Board know that the Savic team is driven to succeed, and believe it is critical to attract and retain the best talent to deliver long-term successful outcomes that will benefit all shareholders.

- The Company is allocating up to 15% of the fully diluted table as Performance Equity that vests upon the delivery of a suite of performance milestones.
- The performance milestones revolve around production, revenue, profitability, and shareholder returns, and the Performance Equity is to be issued with the successful completion of this placement. The Performance Equity will vest upon the discrete achievement of each milestone.
- The 15% will be spread across the board, executive, and the broader teams. Note that it will not be fully allocated initially in anticipation of future hires to deliver growth. Any allocation will be cancelled in the event that the team member leaves the Company (other than with "good leaver" status).

#### PERFORMANCE MILESTONES

The proposed Performance Equity that vests on the following milestones:

	FY26	FY27	FY28	FY29	FY30
Motorcycle Sales (Bikes)	240	970	2,010	4,000	6,000
Revenue (A\$m)	6.5	30.0	60.0	100.0	130.0
EBITDA (A\$m)	(2.7)	7.2	21.3	31.0	37.9



Each Performance Milestone accesses an equal amount of the total Performance Equity.

The Performance Hurdles on Motorcycle Sales/Revenue/ EBITDA can cumulatively accrue earlier than scheduled in the event the delivery exceeds the hurdle (i.e., the delivery of 970 + 2.010 motorcycle sales in year two would result in the delivery of the year 2 and year 3 Performance Equity



## BOARD OF DIRECTORS



**Dennis Savic**Founder, Director, CEO (Founded 2016)

While still at high school, Dennis set his sights on building a major automotive company. Fifteen years later, he has steered Savic to start delivering its first customer motorcycles. With degrees in mechanical engineering, corporate finance, and a GAICD accreditation, Dennis is leading Savic Motorcycles into a new era of premium electric performance – driven by cutting-edge innovation, financial rigour, and a world-class team.



Nicholas Adamo Non-Executive Chair (Joined 2025)

Nicholas brings a lifetime of expertise in M&A, data analytics, and governance, backed by a legal background and multiple board and chair roles.

Passionate about performance – both in business and on the road – he's a bold, well-reasoned leader with a strong HNW network, ideal for steering Savic Motorcycles into its next phase of growth.



Kel Kearns
Non-Executive Director
(Joined 2023)

As a seasoned global executive with nearly 30 years at the Ford Motor Company, Kel has led large-scale auto manufacturing operations and JVs across multiple countries. He currently serves as CEO at Amplify Cell Technologies, developing lithium-ion batteries for Daimler and Isuzu trucks in the United States.



Justin Hocevar Non-Executive Director (Joined 2025)

With more than 25 years leading major automotive brands including Renault, MINI, and INEOS, Justin brings deep expertise in launching new vehicles, shaping go-to-market strategies, and navigating global mobility trends. A seasoned motorcyclist and EV advocate, he offers rare insights into the future of transport, distribution models, and consumer demand.



Chris Ball
Non-Executive Director
(Joined 2025)

Chris Ball brings over a decade of global leadership in energy technology, overseeing strategy, sales, and large-scale delivery across 17 countries. As a board director and EV infrastructure expert, his experience in high-growth manufacturing, China-based production, and market expansion makes him uniquely equipped to guide next-generation mobility ventures.



Joan Dabon Company Secretary

An experienced Chartered Secretary with a proven track record supporting ASX- and NSX-listed companies across a range of sectors, including automotive, manufacturing, mining, and property. Joan specialises in corporate compliance, IPO readiness, capital raising, and disclosure documentation. She holds a Juris Doctor and is an Associate of the Governance Institute of Australia.

## EXPERIENCED LEADERSHIP



Mark Raumer
Chief Financial Officer

Mark brings Savic all the experience of his 40 year career in Flnancial Management, Strategy and Financial Reporting.

After 26 years advising Companies and Boards at EY, including 16 years as an Audit Partner, Mark was the Chief Financial Officer at Allianz Insurance for eight years.

Mark now sits on several boards but seeing the potential of the Company and its unique market opportunity he has chosen to join Savic full time.



Victoria Brown
Chief Growth Officer

With 20 years' experience in sales and marketing, Victoria served as Marketing Director at Swarovski for six years where she received an international innovation award.

She then moved to BEA Consultancy as Director of Strategy, growing the agency by over 300%, helping to scale a large number of ecommerce businesses, and servicing several automotive clients, including McLaren, INEOS, and Rolls Royce.



Chris Gaspardis
Chief Operations Officer

With nearly 15 years at PACCAR, most recently as Manufacturing Engineering Manager, Chris is focused on transitioning Savic Motorcycles' inventory and order management systems from prototyping to commercial production – through his deep expertise and knowledge of integrated industrial and automotive systems.



Marc Alexander
Chief Technology Officer

Marc is a seasoned technology leader with 25+ years across automotive, EV, and IoT startups. As a founder, CTO and CEO, he's scaled award-winning hardware and software products globally. Passionate about electrification and smart mobility, Marc brings deep expertise in EV platforms, product innovation, BD and commercial strategy to help shape the future of transport with Savic Motorcycles.



**Dave Hendroff Chief Designer** 

An award-winning concept designer and architectural draftsman, Dave has been riding, sketching and conceptualising cutting-edge motorcycles since the 1980s.

Since he joined Savic Motorcycles in 2017, Dave has steered the C-Series prototype through six design iterations – each more head turning than the last.

"We have a team of people that are competent, execution focused, and passionate about our business." - Dennis Savic



## CORPORATE STRUCTURE S AT 30 JUNE 2025

CORPORATE STRUCTURE (AS AT 30 JUNE 2025)	
Ordinary Shares on Issue	57,346,261
ESOP Allocated to Team1	6,185,625
SAFE Note (Convert at 20% Discount)	\$736,001
CON Note (Convert at 30% Discount)	\$528,000
Cash at Bank	\$275k
Unearned income - Motorcycle Sales	\$1,028k
Debt/Obligations <sup>4 5</sup>	\$1,285k

BOARD OF DIRECTORS	
Dennis Savic	Founder & CEO
Nicholas Adamo	Non-Executive Chair
Kel Kearns	Non-Executive Director
Chris Ball	Non-Executive Director
Justin Hocevar	Non-Executive Director

TOP 5 SHAREHOLDERS - FULLY DILUTED 6	
Sadesa Pty Ltd (Founder, Dennis Savic)	31.2%
Artesian Clean Energy	10.3%
Wynnaria Pty Ltd (Max Speed Investment Trust)	5.2%
Stellar Investments Pty Ltd	3.1%
Fewster Family Trust	2.6%
Number of Ordinary Shareholders	677

- 1. The company went through a share consolidation, and the current ESOP consolidation process is still pending. This ESOP will convert to fully paid ordinary shares in the near future.
- Various exercise prices and expiry dates across five separate ESOPs with an exercise price which places them all in the money.
- **3.** NOTE Conversion Discount:
  - a. SAFE Note: Converts at a 20% discount at the next equity financing round
  - b. CON Note: Converts at a 30% discount to the next round.
- 4. Debt obligations include Accounts Payable of \$296k, \$83k Lease Liabilities and \$430k in Shareholder Loans not repayable for 12 months.
- **5.** A \$454k borrowing has been set-off against the R&D incentive receivable that secures it.
- 6. Indicative %'s shown on a Fully Diluted indicative basis assuming current notes are converted at a share price of \$0.20.

## FINANCIAL SCENARIO PLANNING

After extensive financial modelling of the business, Savic Motorcycles has adopted a five-year financial plan based on the Base Case financial scenario.

- The **Base** case scenario represents management's targeted outcomes and forms the basis of Performance Equity Milestones for the management team which are further described on the page 25.
- Although these financial scenarios provide the basis for business plans and management Performance Equity Milestones, they are not forecasts.
- The inputs/assumptions underpinning the scenarios are further detailed in the Appendix.

1

LOW ROAD					
FY26	FY27	FY28	FY29	FY30	
210	580	1,600	3,500	5,450	
5.9	17.5	48.1	84.7	120.0	
1.0	6.3	21.0	30.4	38.4	
(3.9)	(0.3)	10.6	13.5	17.7	
(3.8)	(0.8)	9.5	11.1	13.0	
(5.3)	2.3	17.2	17.4	15.2	

BASE CASE					
FY26	FY27	FY28	FY29	FY30	
240	970	2,010	4,200	6,060	
6.6	29.1	60.4	101.5	133.5	
1.9	14.5	31.7	46.2	56.4	
(2.7)	7.2	21.3	31.0	37.9	
(3.0)	6.5	16.6	22.1	26.4	
(1.3)	13.5	22.1	31.7	31.6	

	HIGH ROAD							
0	FY26	FY27	FY28	FY29	FY30			
0	260	1,240	2,830	6,400	7,400			
5	7.4	37.2	81.6	144.1	177.0			
4	2.3	19.3	43.6	61.6	78.3			
•	(1.6)	13.4	35.0	57.7	74.5			
4	(1.9)	11.1	26.1	40.0	51.5			
5	0.9	22.4	41.3	49.4	58.7			

**Key assumptions for scenarios:** See Appendix for further detail.

- EU homologation delayed by 12 months.
- Rollout of distribution network delayed.
- 25% underperformance component cost reduction.
- 12-month delay in Chinese production.
- Higher operating and production expenses.

- EU homologation in October 2026.
- Progressive rollout of distribution network.
- 200 sales per showroom per annum base.
- 43% reduction in component costs from prototype base.
- Chinese production commences in September 2025.
- EU homologation expedited by 3 months.
- Rollout of distribution network accelerated.
- 10% higher sales per showroom.
- 10% overperformance component cost reduction.
- 3-month acceleration in Chinese production.
- 10% lower operating and production expenses.

## PRO-FORMA BALANCE SHEET

A\$'000s Dr/ (Cr)	UNAUDITED 30 JUNE 2025	CON NOTE RAISE	PROFORMA POST PLACEMENT
Cash	\$275	\$2,000	\$2,275
Receivables <sup>2</sup>	\$440		\$440
Inventories	\$517		\$517
Non-Current Assets	\$335		\$335
Total Assets	\$1,567		\$3,567
Trade Payables	(\$296)		(\$296)
Borrowings <sup>2</sup>	(\$514)		(\$514)
Lease Liability	(\$84)		(\$84)
Unearned Income (Customer Orders)	(\$1,028)		(\$1,028)
Provisions	(\$94)		(\$94)
Total Liabilities	(\$2,016)		(\$2,016)
Net assets/(Liabilities)	(\$449)		\$1,551
Capital Issued	(\$5,545)		(\$5,546)
SEED Convertible Notes	(\$498)		(\$498)
Convertible Notes	\$0	(\$2,000)	(\$2,000)
ESOP Reserve <sup>1</sup>	(\$240)		(\$240)
Retained Losses	\$6,732		\$6,732
Equity	\$449		(\$1,551)

The figures in the table to the left are based on the unaudited management accounts of the Company, which are currently undergoing audit review and are subject to change.

Our balance sheet does not attempt to value the Intellectual property built up by Savic Motorcycles in the development of it's EV driveline and Operating systems.

In excess of \$6M has been spent in the process of developing the C-Series, none of which has been capitalised in the Balance Sheet.

#### Footnotes:

<sup>&</sup>lt;sup>2</sup> For presentation purposes Borrowings of \$454k have been set-off against our R&D Incentive receivable of \$784k and presented as a net receivable of \$329k.



<sup>&</sup>lt;sup>1</sup> Various exercise prices and expiry dates across five separate classes of ESOPs.

## YOUR INVESTMENT

#### CONVERTIBLE NOTE

Savic Motorcycles is seeking to raise A\$2.0 million under the placement through offer of convertible notes.

The placement will be made available to sophisticated investors, professional investors, and other exempt investors to whom securities may be offered without a prospectus.

#### • The convertible notes are to be issued on the following key terms:

- . Type: Unsecured convertible notes;
- . Face Value: \$1.00 each;
- . Minimum Investment Threshold: \$500k
- . Maturity: August 2027
- . Interest Rate: 8% P.a. Simple Interest
- . Conversion: The earlier of:
  - · An Initial Public Offering (IPO);
  - A successful subsequent equity capital raising of \$5 million or more, at a price per share equal to 80% of the offer price under that raising;
  - on a trade sale or majority acquisition of the Company shares, at a price per share equal to 80% of the consideration per share paid under that transaction; or
  - A person acquires control of more than 50% of the issued shares in the Company, or the Company sells substantially all of its business and assets, or a binding agreement for such a transaction is executed and becomes unconditional (each a Sale Event); and

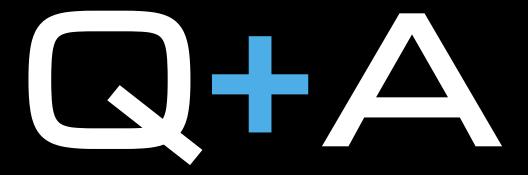
The Company reserves the right to allot progressively and or to accept over subscriptions.

#### SOURCES AND USES OF FUNDS

SOURCES OF FUNDS	(A\$000's)
Existing Cash	\$275
Placement Proceeds	\$2,000
Working Capital Loan (Non-equity funds, contracted)	\$2,200
Total Sources of Funds	\$4,275

USES OF FUNDS	(A\$000's)
Expansion of Manufacturing Facilities	\$600
Technology Expansion to new model range and Scale cost reductions	\$700
Operating Expenses	\$775
Working Capital (Non-equity funds, contracted)	\$2,200
Total Uses of Funds	\$4,275

## READY TO INVEST?



PLACE YOUR BID ON THE LIQUIDITY PLATFORM

# APPENDIX SAVIC MOTORCYCLES LIMITED JULY 2025 INVESTOR PRESENTATION

## FINANCIAL SCENARIO PLANNING

The Base, Low Road and High Road financial scenarios on page 15 have been prepared based on the following inputs/assumptions:

#### **BASE SCENARIO:** ASSUMPTIONS + INPUTS

#### REVENUE

- Global economic growth is resilient over the scenario period and current government policies on climate change and emissions controls remain in place.
- Unit pricing in real terms is sustained competitively at A\$29,990 for the C- and B-Series, and A\$11.990 for the U and X models.
- · Minimum 200 units p.a. sold per showroom per annum.
- · Minimum of 20 showrooms established by FY30.
- European homologation of the C-Series achieved before June 2026.

#### COST OF GOODS SOLD

- Unit component cost reduction program delivers 100% of planned savings in component costs per motorcycle.
- · Unit component cost reduction program completed within A\$1.5m budget.
- Manufacturing in China operational by September 2025 delivering 50% reduction in assembly and logistical costs.

#### **NEW PRODUCTS**

- New products added to the Savic portfolio as planned:
  - · a Bobber-style motorcycle in December 2026,
  - · a commuter-style motorcycle in December 2028, and
  - a fully-faired sports motorcycle in December 2029.
- New product development program completed within A\$1.2m budget.

#### **HIGH ROAD SCENARIO:** ASSUMPTIONS MODIFICATIONS

- 10% higher unit sales than Base Case achieved through:
  - European homologation expedited by 6 months to April 2026;
  - Earlier rollout of European showrooms;
  - o Minimum of 22 showrooms established by FY30; and
  - o Minimum units sold per showroom increased to 210 p.a.
- Chinese production facility commissioning expedited by 3 months and delivering a 60% reduction in assembly and logistical costs.
- · Unit component cost reduction program delivers 110% of planned savings.
- Operating expenses 10% lower than base case through economies of scale and tighter cost control.

#### **LOW ROAD SCENARIO:** ASSUMPTIONS MODIFICATIONS

- Widespread global economic downturn occurs and government targets on emissions reductions are weakened.
- · 12-month delay in EU homologation to June 2027.
- 12 -month delay in commissioning Chinese manufacturing facility to September 2026.
- $\cdot$   $\,$  10% lower unit sales through the same distribution network of 20 showrooms.
- Unit component cost reduction program delivers only 75% of planned savings in component costs per motorcycle.
- 10% increase in operating expenses and costs of the key new product and unit component cost reduction programs.

## KEY INVESTMENT RISKS

#### Investment in Savic Motorcycles' securities should be considered speculative and subject to risks that include but are not limited to:

**Early-stage business:** Savic Motorcycles' business is at a relatively early stage of its development. The Company has incurred losses since its inception. It is therefore not possible to evaluate its prospects based on past performance. While the Company has confidence in the future revenue-earning potential of its proposed business, there cannot be any certainty that it will achieve or sustain profitability or positive cash flow from its proposed operating activities.

Competition and technological advancement: Savic Motorcycles' business success relies heavily on the ability to continually advance existing technology and develop new technology in order to remain competitive. There is a risk that existing competitors or new entrants to the market may develop superior or more cost-effective products and technologies which could render the Company's products obsolete or otherwise less attractive to customers. Further, competitors may engage in aggressive marketing campaigns or discount incentives to secure customers. This could adversely impact the Company's market share or ability to increase market share.

Protection of technology and trade secrets: The success of Savic Motorcycles' proposed business is likely to depend, in part, on its ability to protect its intellectual property rights (which may include applying for registration of the same) and trade secrets, and to operate without infringing on the intellectual proprietary rights of third parties. Protection of intellectual property rights and trade secrets, and avoiding inadvertent infringement of third party intellectual property rights, can pose practical difficulties. While the Company intends to implement appropriate mitigation measures (e.g. use of non-disclosure agreements, applying for registration of intellectual property rights, engaging advisers to review registers of intellectual property rights), these are not absolute protections and there will continue to be inherent operational risk in this regard.

**Future capital requirements:** At present the company plans to **not** require future capital in order to turn cash flow positive, however, the company may require further funding for future business activities The availability of suitable funding on appropriate terms when needed cannot be guaranteed. Inability to secure funding on appropriate terms as and when required in the future may delay or impede the Company's operations and business growth, and ultimately its ability to continue operating as a going concern. Further, any additional equity financing may be dilutive to shareholders, may be undertaken at lower prices than the offer price, and may involve restrictive covenants which limit the Company's operations and business strategy.

**Currency exchange:** Savic Motorcycles will be required to conduct certain transactions in currencies other than Australian dollars. However, the majority of the Company's costs are likely to be paid in Australian dollars. Fluctuation in the exchange rate between the Australian dollar and other currencies used for the Company's various transactions may adversely affect its financial position depending upon the size and nature of such fluctuations.

**General economic conditions:** Economic conditions, both domestic and global, may affect Savic Motorcycles' performance and financial position. Factors such as fluctuations in currencies, commodity prices, inflation, interest rates, supply and demand and industrial disruption may have an impact on operating costs and share market prices. The Company's future possible revenues and the value of its securities can be affected by these factors, all of which are largely beyond its control.

**Equity market conditions and liquidity:** Securities quoted on the financial markets can experience extreme price and volume fluctuations that are often unrelated to the operating performances of such companies. The market price of securities may fall as well as rise and may be subject to varied and unpredictable influences on the market for equities in general. If Savic Motorcycles is successful in listing on ASX, its shares (and possibly other securities) will be quoted and subject to securities market risks. Further, there is no assurance that there will be an active market for the Company's quoted securities, or that the trading price of its quoted securities will increase.

**Other:** Other risk factors include those normally found in conducting business, including: (a) adverse changes to laws/government policies; (b) litigation resulting from the breach of agreements or in relation to employees (through personal injuries, industrial matters or otherwise); (c) strikes, lockouts, loss of service of key management or operational personnel; (d) non-insurable risks; (e) delay in resumption of activities after reinstatement following the occurrence of an insurable risk; (f) and other matters that may interfere with the business or trade of Savic Motorcycles.